



Phosphorus Chemicals

Jay Johnson
Above & Beyond
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Dear Jay,

I wanted to thank you for the excellent presentation made to my sales group at the Equinox last week. The theme of "Achieving a Better Quality of Life" was just the break from our normal routine that we needed. Several of the subjects you discussed clearly hit home with many of the members. I am enclosing a recap of the presentation sheets and would ask you to review them and make any comments before I issue them to the group. Also, I enclosed a completed learning skills sheet for myself. Can you give us some feedback on how to analyze the data such as a recommended reading list. Finally, do you have a participant evaluation form I can hand out to the group. I'd like to do it while the seminar is fresh in their minds and hopefully use it to justify further training.

Best regards.

Mark Buczek
Worldwide Marketing Manager
Fluids & Lubricants

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